



JACK BAKER

Jack Baker's propensity for leadership started at Freedom High School when he led both his high school football and track teams as captain. He graduated from Freedom in 1964, then attended Penn State University, working over 48 hours a week while taking classes. He was invited to join the university's wrestling team in 1967 and was the first in his family to graduate from college, earning a business degree in personnel management with a minor in psychology in 1968.

After graduating, Baker started working in engine assembly for D&D Machine Shop in New Brighton. The following year, he began a long career with Sun Oil Company in Philadelphia as a territory sales manager in the gasoline division. Successful from the beginning, Baker moved to six different territories in five years, earning the top sales manager award every year and improving each territory he took over.

Based on his sales performance and leadership qualities, Sun Oil Company promoted Baker to lead their CAM2 tune-up centers in 1975. Over the next seven years until 1982, Baker managed 52 tune-up centers through eight different markets from New York to Detroit, Michigan. Within these CAM2 tune-up centers, Baker successfully supervised over 480 employees and 180 mechanics.

In 1982, Sun Oil Company promoted Baker to National Sales Manager of their private-label Lubes Division where he sold CAM2 motor oil to large accounts, including Sears, Kmart, and Zayres.

Sun Oil Company sold its CAM2 brand to a group of independent investors in 1984, forming CAM2 Oil Products Company. Baker was invited to lead the new company as its President. He applied his extensive knowledge, leadership skills, and experience to the new role, and under his leadership, the CAM2 Oil Products Company's business consistently grew from \$900,000 per year in sales in 1984 to over \$45 million.

In 2007, Baker orchestrated a successful merger with International Petroleum to form CAM2 International, LLC. This merger propelled CAM2's sales from \$45 million in 2007 to \$132 million in 2009.

In 2013, CAM2 International was sold to the owner of Smitty's Supply, integrating its back end office personnel to reduce costs and increase sales. Baker was named Chief Executive Office of CAM2 International and sits on the board of Smitty's Supply. Over the past two years, CAM2 has tripled its EBITDA (earnings before interest, taxes, depreciation, and amortization) and currently has sales of over \$200 million.